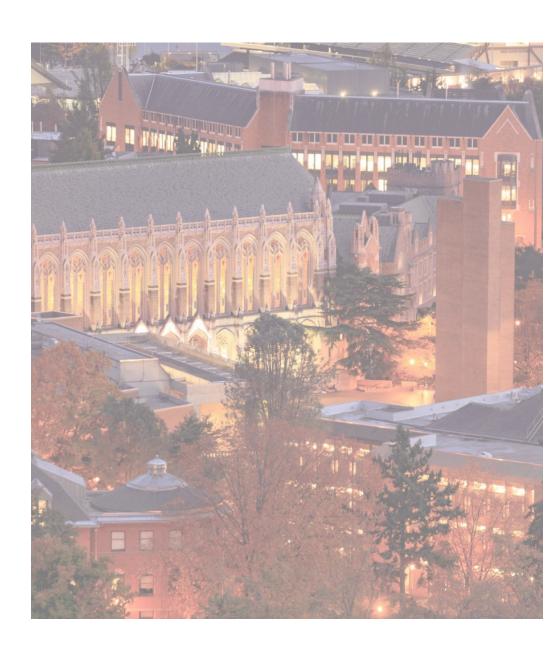


Agenda

- About Detrios
- What is DAX?
- Market Trends
- Challenges and Objectives
- Q&A



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About Detrios



Detrios is a software company specializing in access control solutions and services

We help customers and partners around the world design, deliver, and support integrated solutions to meet their toughest challenges

- 15+ years of access control experience
- 10+ years each as Lenel software engineers
- OEM access control integrations
- Fortune 10, small business
- Government/military
- Higher education



Jason Higley co-founder



Justin Dagen co-founder

DAX by Detrios





Industry's only off-the-shelf solution for schedule-driven access control automation in higher education

Intelligently integrates event management/room scheduling, housing, and access control

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Our Perspective



- **30+** institutions
- **5k to 50k** students
- 1M+ events processed
- **5k+** rooms managed



Key Trends





Creating a more secure campus

reduce risk via intelligently-secured spaces



Delivering a better campus experience

streamline access for students, faculty, staff, and visitors



Increasing operational efficiency

eliminate time-consuming manual processes

Creating a More Secure Campus



Challenges, Objectives

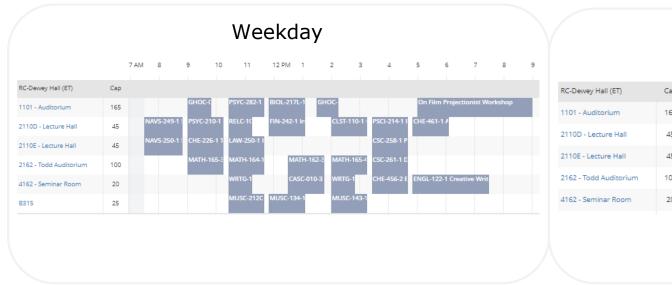
- Provide an "open campus" while keeping people and buildings secure
- Reduce building open hours
- Handle unplanned scenarios predictably and reliably

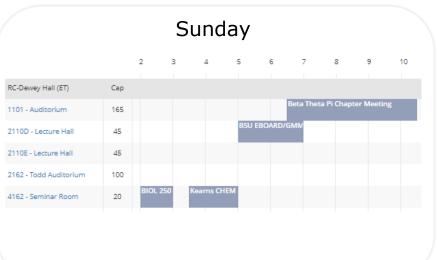
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Common Issues



"We want to secure buildings 5 hours earlier on weekdays and leave them secured on weekends except during events."



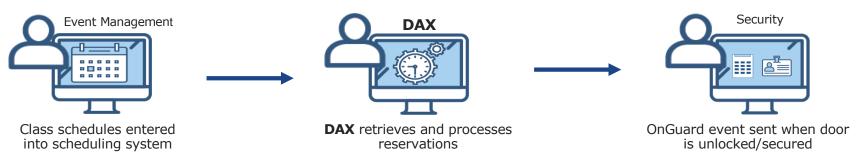


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Intelligent Door Control



DAX automatically unlocks and secures rooms based on event schedules to enhance security.

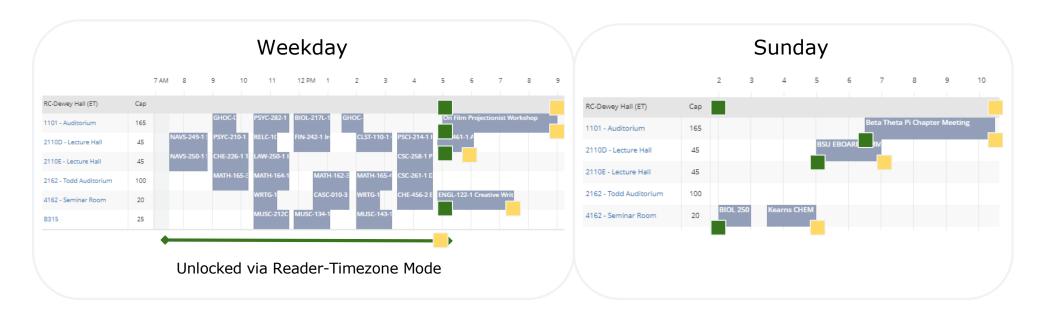




Automate Securing Spaces with DAX

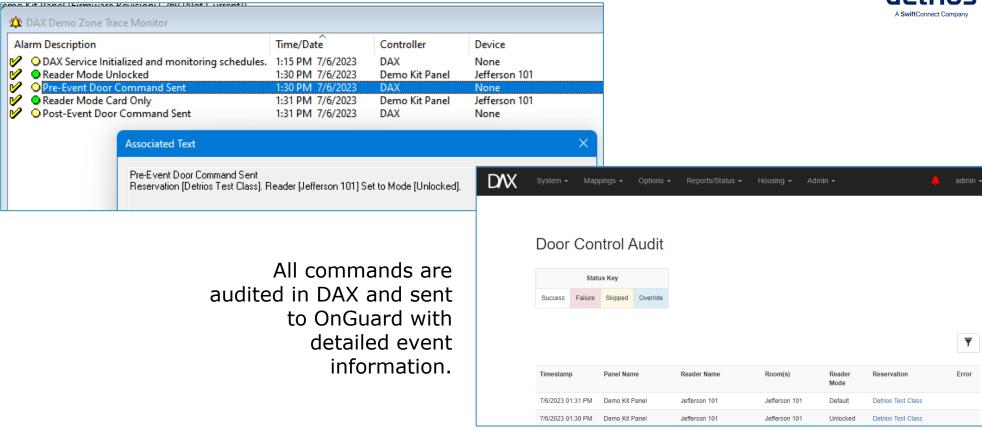


DAX automates locking/unlocking readers using room schedules, event types, and access control system awareness (lockdown, reader/timezone modes, maintenance, etc.)



Detailed Event Information





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Elevates Security Across the Campus



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DAX helps keep spaces safer and more secure by speeding up the securing process of buildings and spaces. Because DAX can quickly recognize an event has been cancelled or ended early, spaces can be automatically secured by the buildings themselves instead of requiring a call to UW-Madison Police.

Patrick Bucci, UW-Madison

Delivering a Better Campus Experience

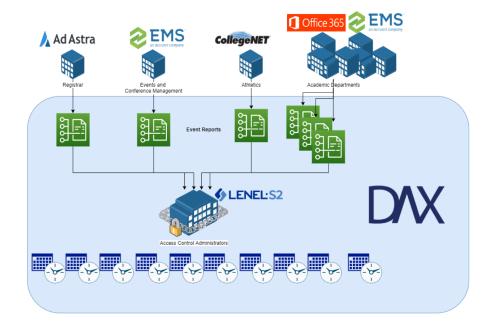


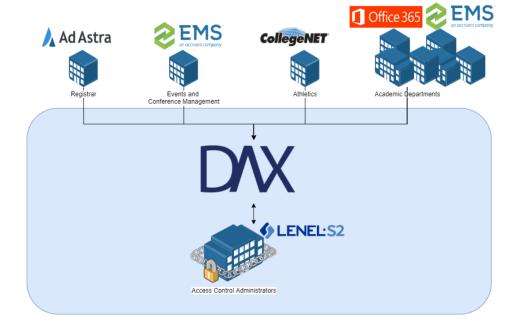
Challenges, Objectives

- Eliminate the "72 hour rule"
- Utilize existing room booking solution(s)
- Provide appropriate access based on event type

Better Campus Experience - Space Managers







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Intelligent Access Assignment



DAX manages access based on event schedules to provide enhanced security and a better user experience



Student reserves study room Staff reserves meeting room



DAX retrieves the reservation, processes it based on configuration



Temporary access assigned and removed



Benefits Students, Faculty, Staff & Admins



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Because of DAX, people can schedule a room right away when they arrive. They don't have to put in a ticket and have somebody log into the system to unlock the door for them.

This used to be a 20-minute process.

Stephen Cornett, University of Kentucky

"

Prior to DAX, buildings would have to schedule their events, then pull that data and email it to our access office. With DAX integration, building managers have control via their existing scheduling systems.

Scheduling has become more efficient and event focused, with the buildings feeling more like participants than spectators in campus security.

Patrick Bucci, UW-Madison

Increasing Operational Efficiency



Challenges, Objectives

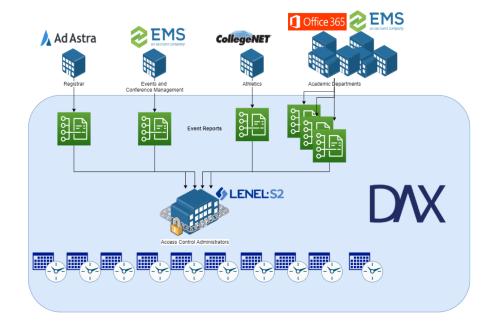
- Eliminate daily/weekly event reports
- Repurpose manual PACS schedule programming time
- Reduce calls for last minute event unlocks/cancellations

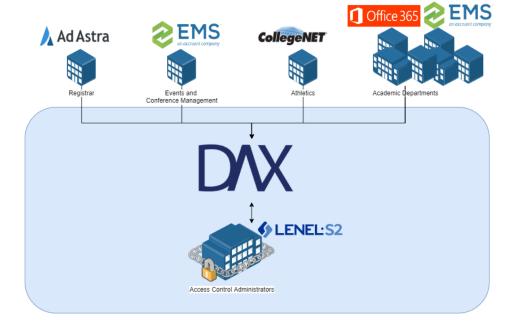


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For PACS Administrators







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Saves Hours of Time Every Week

detrios

A SwiftConnect Company

"

With the DAX solution, we're saving 20 hours a week. Our department doesn't have to be burdened with the significant amount of time we used to spend grabbing data from the event management system or making scheduling arrangements for events.

Stephen Cornett, University of Kentucky

"

DAX is one of the best assets our office has purchased. By automatically scheduling temporary room reservations, **DAX saves our office 50+ hours of work a week**.

David Cowan, Wake Forest University

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Key Trends





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Increasing operational efficiency

eliminate time-consuming manual processes

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Questions?

